

## Kangen Air: FAQs and Purchase Terms & Conditions

### Kangen Air：常见问题与购买条款和条件

#### 1. Definition of Identities

Kangen Account Distributor - Distributor who has purchased a Leveluk machine, Anespa, or Ukon product to join the Enagic business.

Non-Kangen Account Distributor - Distributor who has joined the Enagic business by purchasing the emGuarde, Curry set, or Kangen Air product only. These distributors have not yet purchased any Leveluk machine, Anespa, or Ukon product.

#### 购买者身份定义

Kangen 账户分销商: 通过购买 Leveluk 水机、Anespa 或 Ukon 产品加入 Enagic 业务的分销商。

非 Kangen 账户分销商: 仅通过购买 emGuarde、咖喱套装或 Kangen Air 产品加入 Enagic 业务的分销商。这些分销商尚未购买任何 Leveluk 水机、Anespa 或 Ukon 产品。

#### 2. How much does Kangen Air cost?

The standard price is MYR 6,200 (Price excludes delivery cost). It comes in a set of 4 in Black, White, Pink, and Blue colors.

#### Kangen Air 售价是多少？

售价为马币 6,200 元（不包含运费）。一套包含黑色、白色、粉红色和蓝色 4 个颜色。

#### 3. How much is the Kangen Air commission point?

Non-Kangen Account Distributor sponsors a customer to purchase Kangen Air and can earn MYR 169.

Kangen Account Distributor sponsors a customer to purchase Kangen Air and can earn MYR 310.

If you only purchase Kangen Air products and become a distributor (considered Non-Kangen Account Distributor), you will only receive **half (50%)** commission when you sponsor others to purchase any products.

After Kangen Air product distributors purchase Enagic products themselves and become Kangen Account Distributor, commissions can be collected in **full (100%)**.

#### Kangen Air 的佣金是多少？

非 Kangen 账户分销商介绍客户购买 Kangen Air 产品可得马币 169 元。

Kangen 账户分销商介绍客户购买 Kangen Air 产品可得马币 310 元。

如果您仅购买 Kangen Air 产品并成为分销商（视为非 Kangen 账户分销商），当您介绍他人购买任何产品时，您只能获得一半（50%）的佣金。

Kangen Air 产品分销商在自己购买 Enagic 产品并成为 Kangen 账户分销商后，便可获得全额（100%）的佣金。

#### 4. Can I buy Kangen Air as many as I want?

You can buy up to 5 units. Only one unit can be registered as a distributor account; the remaining 4 units must be registered as user accounts.

#### Kangen Air 的自己购买数量有限制吗？

最多可购 5 台。分销商账户最多 1 个，其余 4 台只可以用户登录。

#### 5. Is the enroller system applicable for Kangen Air product?

No, the enroller system is not applicable for any Kangen Air purchases.

### **Kangen Air 销售可以放 enroller 吗?**

不, enroller 系统不适用于任何 Kangen Air 产品的购买。

### **6. Can I use Kangen Air sale to step up?**

Yes, Kangen Air sales can be used to step up from 2A to 6A.

### **可以用 Kangen Air 销售来升级吗?**

可以, Kangen Air 销售可以用来从 2A 升级到 6A。

### **7. How does Kangen Air count?**

Kangen Air counts as 1 sale for the 8-point sale, 6A rank up month, and all 6A bonuses.

### **Kangen Air 如何计算?**

Kangen Air 计算为 1 台销售, 用于 8 分销售、6A 升级月及所有 6A 奖金。

### **8. How does SP work with Kangen Air?**

Yes. The Kangen Air program allows Distributors to maintain their SP status for 3 months.

### **购买 Kangen Air 可用作维持 SP 吗?**

可以, 购买 Kangen Air 让分销商维持 SP 状态 3 个月。

### **9. Is Kangen Air's commission status the same as Water Machine?**

Kangen Air only has a basic commission, with no SP partial commission.

- **D1** (From day 1 up to 180 days) - 100% Full Commission
- **D0** (From 181 days up to 1 year) - 50% Commission
- **FA0** (After 1 year) - 0% Commission

### **Kangen Air 的佣金状态是否与水机相同?**

Kangen Air 只有基本佣金, 没有 SP 部分佣金。

- **D1** (从第 1 天起到 180 天) - 100% 全额佣金
- **D0** (从 181 天起到 1 年内) - 50% 佣金
- **FA0** (1 年后) - 0% 佣金

### **10. How long is the warranty period of Kangen Air?**

The Kangen Air warranty period is 1 year.

### **Kangen Air 的保修期多久?**

Kangen Air 的保修期为 1 年。